2018 Annual Report







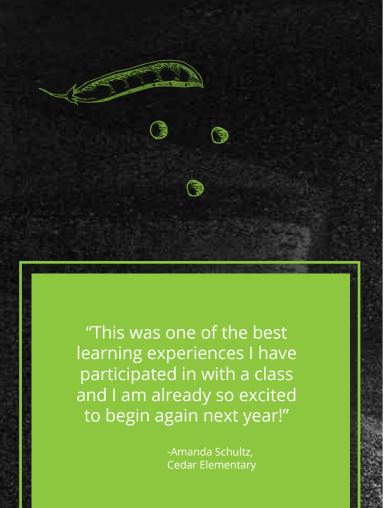
Working to bring BC's
Agriculture to our students



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BCAITC









Our Mission

"Working to bring BC's Agriculture to our Students."

The BC Agriculture in the Classroom foundation is a registered charity #89172 0161 R001 whose purpose is:

- To promote the value of agriculture, sustainable food systems and the protection of BC's agricultural resource base to our educators, students and society
- To provide educators and students with quality educational resources, programs and other agricultural information that highlight agriculture as an important part of our economy, health and way of life
- To enable students to make informed decisions about food choices, food safety, and other agricultural products
- To partner with the education, agriculture, health and business communities to develop, implement and evaluate quality initiatives
- To build the relationship between BCAITC and its stakeholders to accomplish the purpose of the Foundation
- To promote careers in agriculture as a viable and desirable career choice



PRESIDENT'S REPORT

Another year has passed, with BCAITC Foundation once again successfully using amazing programs to reach thousands of BC students with the story of BC agriculture. Our staff continues to work hard to ensure that teachers are equipped with agricultural resources and compelling programs that afford students the opportunity to get elbow-deep in learning about where their food comes from.

As we always do, the board has worked hard behind the scenes to support our Executive Director and ensure that the foundation continues to follow its mandate to bring BC agriculture to its students. We diligently read financial reports, do various committee works and meet regularly to receive updates on the progress of our strategic and operational plans. We enjoy the monthly updates from Pat at our board meetings and enjoy having staff members present to us the different programs they are so proficient in running.

One of the pleasures of being on the board of directors for BCAITC is the opportunity to be part of the hands-on learning. I am pleased and proud to represent a board that jumps at the opportunity to take part in fundraisers, represent the foundation at trade shows and sort potatoes for the Spuds in Tubs program to name a few. When an opportunity presents itself to lend a helping hand we join in with enthusiasm.

This year we said goodbye to two valuable members, Raman Khatar and Sarah Ryall. I would like to recognize Sarah's many years of service on the board, with many as President. Not only was she a valuable asset to the foundation, but she also has been an important mentor for many other board members like myself.

In their stead, we welcomed some new, enthusiastic faces to the board. Public health dietician Gerry Kasten and experienced agricultural professional Bill Weismiller joined our board and have been valuable contributors this year.

We once again thank our reliable staff, led by Executive Director Pat Tonn, for their faithful hard work on behalf of BCAITC. We look forward to another exciting year of delivering great programs to BC students.

Joe Massie President





EXECUTIVE DIRECTOR'S REPORT

This year our Annual report highlights many new partnerships. We began 2018 in partnership with the BC Agriculture Council for the Ag Gala Silent Auction. We are grateful to the Council and agri-business community who supported the auction through donating and purchasing items. We raised \$10,000 toward priority BCAITC programs that are outlined in this report.

Early in the year we also embarked on our website rebuild and completed a successful launch of the new site **bcaitc.ca** on March 1st.

In March we celebrated National Agriculture Literacy month along with Agriculture in the Classroom Canada, Vancouver Fresh Roots and FoodShare to highlight the book Alex's First Seed, What's Your Something Career Resource and the Great Big Crunch in BC Schools.

The Spring saw the expansion of our Harvest Bin Project into more schools with the generous sponsorship from the BC Youth in Agriculture Foundation, and new partners: Silver Valley Farms, Snowcrest Foods and Diamond Delivery.

In April and May we worked together with our partners at the Ministry of Health, Provincial Health Services Agency and the BC Dairy Association to evaluate the BCSFVNP+Milk in many schools across the province. The evaluation confirmed the meeting of our program objectives and gave us insight into areas to change and expand in the future.

To improve our organization, we reached out to our donors and partners to get feedback on our operations and we partnered with MNP to develop and strengthen our communications strategy. Our Taste of Spring Fundraising Dinner was hosted at Thomas Haney Secondary School April 21st in partnership with the teaching chefs of Take a Bite of BC and their Culinary Arts students.

In May we embarked on a new partnership with the BC Greenhouse Growers Association to introduce over 850 students and their teachers to science, careers and vegetables through BC greenhouses tours. The Saturday open house in the same three lower mainland greenhouses saw our Take a Bite of BC chefs and their students preparing food samples for BC Greenhouse Veggie Days.

In the summer we supported the communities of Surrey and Delta to be a part of the Surrey Fusion Festival and Delta Day at the Farm with our celebrity Chef Randle and culinary arts students. This year we also had an opportunity to bring a new partner, BC Shellfish Farmers into our Take a Bite of BC program introducing oysters into teaching kitchens.

In the fall we partnered with Richmond Secondary and Chef Gina Sena and students to host a colourful and delicious reception of BC product hors d'oeurves and desserts for the sponsors and donors of our Take a Bite of BC program. The evening was full of visiting and great food.

We were also pleased to add Kirah Janzen as the summer Educational Programs assistant and Amy Stafford as Education Specialist to our team this year.

We are truly grateful to have such a dedicated Board of Directors, passionate staff and so many remarkable partners! Together we are making a difference for BC Agriculture.

Pat Tonn **Executive Director**

BOARD OF DIRECTORS 2018

OUR STAFF

PRESIDENT



Joe Massie B.Sc., B.Ed., M.E.T. Teacher SD #33 - Chilliwack

VICE PRESIDENT



Gurinder Cheema B.A., B.Ed., M.Ed. Creekside Hothouse Ltd.

TREASURER



Kurt Bausenhaus C.P.A., C.A. KPMG LLP

SECRETARY



Clayton Botkin B.Sc., P.Ag., BC Ministry of Agriculture



Pat Tonn B.H.Ec., B.Ed. **Executive Director**



Emma Sweeney Communications and Garden Coordinator



Glenda Johnston Program Coordinator for Spuds in Tubs, the Pencil Patch, Planting a Promise and the Summer Institute, as well as coordinating the AITC Office



Carla McBeth Lead Program Coordinator, Logistics BC School Fruit and Vegetable Nutritional Program, Fresh to You

DIRECTOR



Kathy Hope Producer

DIRECTOR



Gerry Kasten MSc, RD, FDC Public Health Dietitian, Sea to Sky Corridor



DIRECTOR

Donna Jack Producer Women's Institute

DIRECTOR



Chantal Keely B.Sc. Relationship Manager, FCC



Paul Boudreau Program Coordinator, Logistics BC School Fruit and Vegetable Nutritional Program, Take a Bite of BC



Jody Fraser Program Assistant for the BC School Fruit and Vegetable Nutritional Program +Milk



Karen Myskiw Education Specialist 2017/18 Harvest Bin Project Coordinator



Amy Stafford Education Specialist 2018/19 Harvest Bin Project Coordinator

DIRECTOR



Sydney Massey M.P.H., R.D. Registered Dietitian, BC Dairy Association

DIRECTOR



John Munro B.Sc., B.Ed., Teacher SD #34 - Abbotsford

DIRECTOR



Bill Weismiller BSc(Agric), CERTESL Agrologist



Laura McKenzie IT and Infrastructure Manager



Kirah Janzen Gardener and Educational Programs Assistant for the summer



Spuds in Tubs

Students get such a kick out of digging into the soil, wrapping their hands around a potato plant, and yanking it out of the ground — roots and all! It's even better when they've planted the seed potato and tended the plant themselves. Potato plants are the ideal teaching crop: they can be planted in tubs, they have a short growing season, and they can be harvested before the end of the school year. And, they're healthy and delicious! Thank you to the volunteers who helped with the Spuds in Tubs program this year: BJ Severson, Thora Will, Gail Chan and Sheryl Martens.

Spuds in Tubs is sponsored by

W & A Farms, BC Potato and Vegetable Growers, Canadian Western Bank, CY Grower Supplies Ltd., The Co-operators Insurance, Terra Link Horticulture Inc., Art Knapp's Plantland-Courtney, Benjamin Moore-Abbotsford, Buckerfields, Hunter's Garden Center, Dykhof Nurseries Ltd., Garden Works - Mandeville and Lougheed, Minter Country Gardens, Phoenix Perennial, Sticks 'N Stones Nursery, Grow and Gather, PEI Bag Company, Leslie McConnell - MNP, Alert Bay Elementary, Alyson Quan, Angela DeCotis, Ann Marie Lochhead, Ayala Johnson, Board of Education SD No 38 Richmond, Christina Chen, Christina Sutton, Cloverdale Traditional PAC, Collingwood Neighbourhood School, Cowichan Secondary, Dianne Chamberlain, Diane Smith, Doug and Astrid Thom, Edith Cavell Elementary, English Bluff Elementary, Erica Hurley, Fort Rupert Elementary, Heather Fisher, Heather Meberg, Iva Matousek, Jeannie Mellor, Jennifer Faraone, Jennifer Johnson, Jeremy Morrow, Joanne Reid, Joninne Wellings, Jordan Lapp, Kelly Pettingill, Kirsten Erickson, Kyra Leblanc, Liz McCaw, Marian Mann, Marijana Slavnic, Neal Bottomley, Oliver Elementary, Patricia Skalozub, Peterson Road Elementary, Prospect Lake School, Pythagoras Academy, RE Mountain Secondary, Regent Christian Academy, Rhonda Staples, Riverside Secondary, Royal Oak Middle School, Ruth King Elementary, Sarah and Dave Ryall, School District No 68 (Nanaimo Ladysmith), SD#62(Crystal View), SD #63(Saanich), Shellie Maloff, Sherie Zitka, Silverdale Elementary, Stephanie Dong, Tanya Dailey, Tara Friest-Lord, Taylor Lepore, Teresa Sutter, Thornhil Promary PAC, Tomsett Elementary, Tyler Stanhope, Vesna Barone, Yolande Donas, Yvonne Spink.



"They (students) were also so amazed and proud of their harvest. They also realized how much work farmers do to have a good crop. They felt very grateful to farmers."

> -Ms. Mack, Sir Charles Kingsford-Smith Elem, Vancouver



Planting A Promise

We created Planting a Promise to give teachers and their students a gardening experience for the fall and to offer them a hands-on way of exploring the life cycle of a plant and what it needs to grow. Planting a Promise lets teachers take the classroom outdoors, so students can connect positively with nature and learn science through observation. When those cheerful, yellow daffodil blooms greet students in the spring, it gives them a sense of pride in contributing to their school and community.

Planting A Promise is sponsored by

Van Noorts Bulbs, Alpine Garden Club of BC, Art Knapp's Plantland – Courtenay, Buckerfield's Ltd, Hunter's Garden Centers – Vancouver, Surrey, Dykhof Nursery – North Vancouver, GardenWorks – Mandeville, North Burnaby Grow and Gather – Maple Ridge, Minter Country Garden - Chilliwack, Phoenix Perennials - Richmond, Sticks N Stones Nursery – Campbell River

"I am SO impressed with the quality of the bulbs and am so grateful that our students have been provided with the chance to plant them and watch them grow. They really do enjoy it!"

> - Ms Cassia, Abbotsford Virtual School







458 Classrooms

11,450 Students

2,290

112,408
Potatoes Harvested

295
Classrooms

7,375Students

10,325Bulbs Planted

66 Communities



"We thoroughly

enjoyed the tour; we

will definitely be back

next year."

Community and schools come together at the Pencil Patch — A Garden for Learning. Together with the Abbotsford Community Garden Society and the City of Abbotsford, we've created a working community garden that gives local schools and their students the opportunity to grow their own food. It also gives us the chance to get out of our offices and play in the soil! Each spring, all grade levels (K-12) are invited to visit the Pencil Patch and participate in self-guided tours facilitated by staff and local volunteers. Fun learning opportunities include a tour of BC agriculture subjects, such as soil, pollinators, water, growing zones, the Agriculture Land Reserve, invasive species, greenhouses, crop rotation, and more.

Every year, we select three lucky schools to participate in our hands-on lessons in planning, planting, and harvesting their own gardens in the Pencil Patch. This experience shows teachers and their students what it takes to plant their own school gardens.

We recruited volunteers to assist our staff in the Pencil Patch. The volunteers help with lessons and assist with the maintenance of the garden. Thank you to Gail Chan, Barb Hudson, Sheryl Martens and Pete Fraser for supporting our garden programs.

Partners

Abbotsford Community Garden | BC Youth in Agriculture Foundation | City of Abbotsford | McDonald & Ross Construction Ltd.

We developed a unique fundraising opportunity for schools that also encourages students and their families to eat more fruits and vegetables. Fresh to You is a fundraising initiative for schools that are currently enrolled in the BC School Fruit and Vegetable Nutritional Program. Schools participating in Fresh to You receive bundles of locally grown fresh fruits and vegetables to sell to family and friends as a fundraiser. It provides information for students and families about fresh, locally

grown vegetables and fruit as well as recipes for enjoying

the produce at home. Schools receive a 40% profit on all

bundles sold.

Supported by the Province of British Columbia and the Provincial Health Services Authority Buy Low Foods BC Fresh "We love this fundraiser. It is a great way to get children acquainted with local produce and there is also a great profit margin. It is a win/win for our school. Thanks!"

-Rebecca Heyl, University Highlands Elementary



FRESH TO YOU

FUNDRAISER









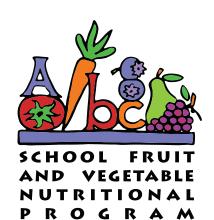
17 Schools 590 Students 10 Volunteers & Staff 1,000+

150 BC Communities **44,718** ps Fresh BC Produce

3,615

Rundles Sold

\$29,025Profit for Schools



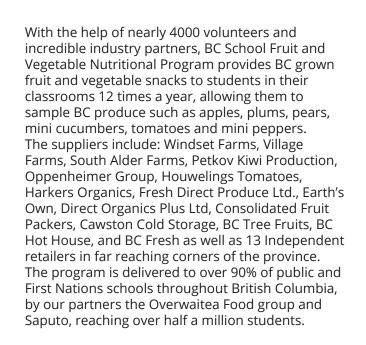
"The tomatoes were like eating candy many students said. So firm and bright orange. Sweet, Sweet, Sweet."

> - Wendy Person, Martha Currie Elementary School

Supported by the Province of British Columbia, the Provincial Health Services Authority and the First Nations Health Authority

fresh, and flavourful. It's great to see kids eating peppers like apples."

- Angela Forster,



"These were very yummy,

Seaview Elementary School

3,959Volunteers

526

6,888,324Fruit & Veg Servings

790 Schools

500 Farmers

154,982

Times a Year

13

+ MILK

Milk and its nutritional benefits have been a positive addition to the BC School Fruit and Vegetable Nutritional Program since 2013. Milk delivery was delivered to Kindergarten to grade five students thanks to a partnership with the BC Dairy Association. Primary students also enjoy the story "A Cow's Tale" with their teachers; a story about life on the dairy farm.

Supported by the Province of British Columbia, the Provincial Health Services Authority and the BC Dairy Association

"The students see the milk containers in the yellow crates and they know...IT'S THE MILK! YES! YES! Once again, it is a healthy hit in our school!"

-Marilee Harris, New Hazelton Elementary







BC students deserve to cook and eat only the best — and that's BC grown products! Each year, BC Agriculture in the Classroom Foundation, together with the BC Culinary Arts Association, BC agricultural commodity groups, and BC producers, delivers fresh, BC grown product five times a year to secondary schools running a Culinary Arts program. The teaching chefs provide awareness about the foods that are grown on farms in the province and the students are inspired to create recipes featuring these products to offer the student population at their school.

The Take a Bite Spotlight Series is a part of this program presented by farmers and BC Agriculture in the Classroom to explore the growing of BC products and the path products take, and the jobs and careers involved from the farm to the kitchen. Both Culinary Arts classes and Home Economics classes have benefitted from the real-life stories and interaction with BC farmers.



Take a Bite of BC Partners

BC Blueberry Council

BC Broiler Hatching Egg Commission

BC Cattlemen's Association

BC Chicken Marketing Board

BC Cranberry Marketing Commission

BC Dairy Association

BC Egg Marketing Board

BC Fresh

BC Frozen Foods Ltd.

BC Hot House Foods

BC Pork Producers' Association

BC Processing Vegetable Industry Development Fund

BC Raspberry Industry Development Fund

BC Salmon Farmers' Association

BC Shellfish Growers' Association

BC Strawberry Growers' Association

BC Tree Fruits

BC Turkey Marketing Board

Creekside Hothouse Ltd.

Fraser Valley Cole Crop Growers' Association

Fraser Valley Peas, Bush Beans & Corn Growers' Association

Golden Valley Foods

Highline Mushrooms

Houweling's Tomatoes

Metro Vancouver Agriculture Awareness Grant

Nature's Touch Frozen Foods (West)

Ocean Spray

Snowcrest Frozen Foods

South Alder Farms

Sunrise Poultry Processors

Van Eekelen Enterprises Ltd.

Versa Cold Logistics Services

Windset Farms

Alberta Canola Producers Commission



Students

63,000 **BC Products**

Product Donors







Through Harvest Bin Project we provide schools with recycled harvest bins as raised beds as well as seed money for establishing their own growing gardens, giving teachers the tools they need to supplement their curriculum. Growing their own food connects students more to agriculture and the larger world, giving them a deeper understanding of food security. Students will be involved in the farming process from the setting up of the bins, to planting, growing, and harvesting a wide variety of crops.

The Harvest Bin Project can help support the learning objectives for a variety of classrooms, creating a meaningful learning experience regardless of grade or subject level. From caring for the soil to learning about plant life cycles and pollinators, this program models the principles of sustainable agriculture. We have schools participating in communities in the Fraser Valley, Vancouver Island, Okanagan, and Kootenays for the 2018/19 school year.

"It was a great learning experience on how to grow and harvest food rather than just going to the store."

-Student, Guru Angad Dev Elemantary School

Harvest Bin Partners

BC Youth in Agriculture Foundation | Diamond Delivery Silver Valley Farms | Snowcrest | Vancity







Schools

Students

Educators & Farmers

15

Teaching Kitchens

Summer Institute

Every July, teachers hungry to expand their knowledge of agriculture become the students at BC Agriculture in the Classroom and the UBC Faculty of Education's Summer Institute course in Abbotsford, BC. Together we provide teachers with professional development tools and resources to help them integrate important concepts related to food, the agriculture industry, and environmental sustainability into their classrooms.

Through active participation on field trips with Farmer Bill Zylmans to Canadian Farms Produce, Rose Gate Dairy Farm, Calais Farms Greenhouse, and Sardis Secondary School Farm, and various guest speakers including: Bruce Ford of Metro Van, Lindsay McCoubrey of BC Land Commission, Marc Schutzbank of Fresh Roots, Erica and Doug Fossen of BC Cattlemen's, and Michele Benoit of BC Turkey, participants in this five-day course explore practical ways to integrate concepts related to food production and consumption, food safety, agricultural issues, and sustainability across the curriculum at all grade levels. The meals for the week and hands on food preparation sessions were prepared by chef Trevor Randle. The result is created curriculum projects and lesson units that can be shared with students, as well as other educators around the province, that are rich in agricultural literacy.

Partners

UBC

BC Cattleman's Association



Participants

Farmers

Farm Tours

"This was an incredible

experience and provided so

many learning experiences

that I can't wait to share with

my students and colleagues."

- Participant 2018

Outstanding Teacher Award

Each year, we recognize a BC teacher who has been a champion in agriculture education. This teacher award is presented annually at the Agri-Food Industry Gala in Abbotsford, this year to Brian Smith.

A Culinary Arts Instructor at Thomas Haney Secondary in Maple Ridge, Brian Smith has been instrumental in promoting the Take a Bite of BC and the BC School Fruit and Vegetable Nutritional (BCSFVNP) programs to staff and students at his school. Both are programs that share a message that is near and dear to his heart – promoting BC's agriculture.

"Brian has spent years promoting and highlighting local agriculture both inside and outside of his classroom" said colleague and BCAITC Celebrity Chef Trevor Randle. "In his teaching kitchen, he consistently works with Culinary Arts students to showcase local agriculture on a daily basis and challenges his staff and students to do the same. Brian's humble nature and dedication to agriculture and Culinary Arts education is nothing less than inspiring. I am proud to call Brian my colleague and my friend."



Science Fair Awards

To highlight the connection between agriculture and science, BCAITC supports the Science Fair Foundation of British Columbia. Each year, we contribute 13 regional science fair awards for outstanding projects that demonstrate the practical application of scientific principles to agriculture.



Thanks to our Support Team

Nicole Davey is the bookkeeper for the Foundation. Nicole works closely with the Executive Director and Treasurer.

Chef Trevor Randle - Chef Instructor from Maple Ridge Secondary - is the BCAITC Celebrity Chef, taking the Take a Bite of BC message to public events.

Nathan Hampson and his team at Stratum Systems administers the website, school log in and provides support services to it and our computer systems.

Michela Sorrentino of hermani + sorrentino design and Jackie Veasey of Two Bears Creative provide graphic design for the Foundation. Carol Watterson edits materials for our website.

Ken Forcier of Kenneth A. Forcier CPA Inc. of Abbotsford completed the review engagement for 2018 and subsequently provided the Foundation's financial statements.

Barbara Adams of HR Architects and Heather Johnson of HR West Consulting work with the Foundation Board and Staff on Board Governance and Human Resources.

Education Specialist Report | Jan - June

I was fortunate to partner with BC Strawberry Growers Association and Raspberry Industry Development Council, as the Take a Bite of BC Spotlight Series on Berries was presented at Thomas Haney Secondary and Maple Ridge Secondary Schools. Farmer James Bergen partnered with us, and brought his vast knowledge of growing, harvesting, marketing and distributing exceptional produce to the local and global market places as he shared his passion with the students. In addition, we promoted BC AITC programs and resources in an article for BC Landscape and Nursery Association's Garden Wise booklet spreading the word to families at the BC Home and Garden Show

In February, Cutting Edge, our teacher workshop was well attended. Comparing First Nations Traditional Foods and Agricultural Products presentation with Paula Olmstead brought home the idea of local food sources, celebrating and protocols for respect around the agricultural bounty and ways in which sustainable caring for the land are common to both worldviews.

The Harvest Bin Project launched five new schools with both secondary and primary resources. Thanks to the farmers who helped teach the students about growing: Donna Jack, Ross Yaxley, Travis Hopcott, and Grin Cheema.

Final touches on Greenhouse Passports for Growing, and educational tours were developed for classroom visits to the greenhouse. During the first week of May, in partnership with BC Greenhouse Growers Association, three greenhouses opened their doors to see more than 900 students, teachers and parents attend.

During June, spending time with class visits to the Pencil Patch outdoor classroom let me witness the solid curriculum connections first hand, and the joys of place based learning. The month has been one of fondly reflecting and winding down programs, and bidding good bye to year of growth as an educator and in doing so as I leave, I shall seek ways to bring agriculture into my classes.

Karen J Myskiw





Education Specialist Report | Sept - Dec

September started strong learning the details of BCAITC programming and resources. To streamline this process, the first priority was the creation of a curriculum guide chart, and it was swiftly put to use in the revamping of our Tips for Tours farm visit resource. I also had the opportunity to work with the Greenhouse Growers' Association to create a middle years Greenhouse Veggie Days Passport, and add to the existing elementary and secondary booklets. Our Pencil Patch self-guided tour booklets also received some edits in preparation for the first school visits in October.

On the Provincial Pro-D Day October 25th, I was able to deliver my first presentation on "School Gardens and the Medicine Wheel" to an engaged group of teachers at the Provincial Intermediate Teachers Association conference in Delta. Many were excited by the content links between our programs and First People's Principles of Learning, and eagerly made plans for creating their own school gardens. This experience cemented how important attending professional development is in our goal to engage with teachers, especially outside of the Lower Mainland. I am excited by the direction BCAITC is moving to increase our presence in the rest of the province and look forward to offering Pro-D opportunities in the Cariboo and Okanagan in early 2019.

November and December were months of promoting the Harvest Bin Project, and creating a step by step guidebook for participating classes to use. The explosion of applications in only our second year of this program – 65 received vying for 5 spaces – truly shows how impactful and popular our work continues to be.

In addition to my BCAITC duties, I have been able to participate in national AITC committees planning events and editing resources for use across the country. This involvement has included reviewing the new national resources "What's in My Lunchbox" and "Blossom's Big Job", and helping to pilot an exciting new STEM focused career event called engAGe! to take place in Vancouver next year.

There are many exciting programs and resources coming in 2019 – from the creation of a GIS agriculture commodity map, to lesson plans on pollination, pumpkin growing, and potatoes, to attending learning events such as Greenhouse Veggie Days and an Aquaculture Conference. I have greatly enjoyed my time as Education Specialist so far and look forward to continuing to grow these programs into the rest of 2019 and beyond.

Amy Stafford





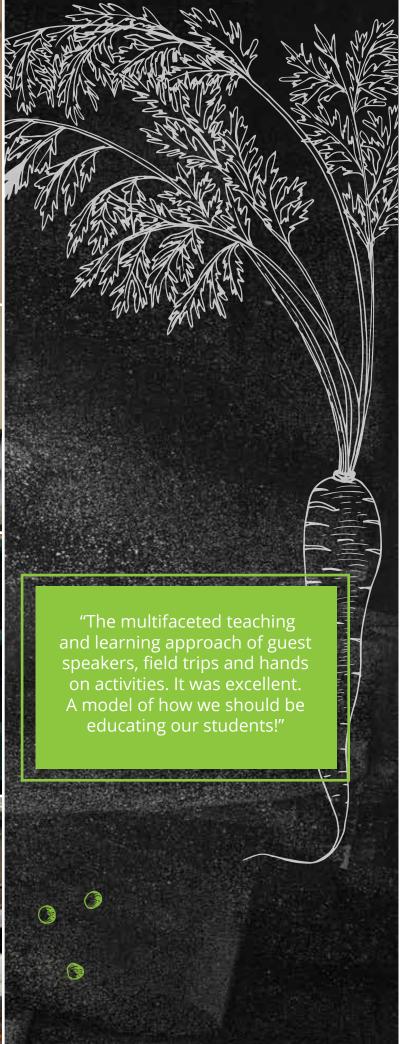












BRITISH COLUMBIA AGRICULTURE IN THE CLASSROOM FOUNDATION

FINANCIAL STATEMENTS

(Unaudited)

DECEMBER 31, 2018

AGRICULTURE IN THE CLASSROOM FOUNDATION

December 31, 2018

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Statement of operations

Statement of changes in net assets

Statement of cash flows

Notes to financial statements

Schedule I - Schedule of BC School Fruit and Vegetable Nutritional Program

Schedule 2 - Schedule of program sponsorships and grants

Schedule 3 - Schedule of other programs

KENNETH A. FORCIER CPA INC.

CHARTERED PROFESSIONAL ACCOUNTANT

Accounting * Auditing * Income Tax

Telephone: 604-853-4707

Fax: 604-853-9288

109 - 2611 Pauline Street Abbotsford. BC V2S 3S2

INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the members of:

British Columbia Agriculture in the Classroom Foundation

I have reviewed the accompanying financial statements of British Columbia Agriculture in the Classroom Foundation that comprise the statement of financial position as at December 31, 2018 and the statements of operations, changes in net assets and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

My responsibility is to express a conclusion on the accompanying financial statements based on my review. I conducted my review in accordance with Canadian generally accepted standards for review engagements, which require me to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

KENNETH A. FORCIER CPA INC.

CHARTERED PROFESSIONAL ACCOUNTANT

Accounting * Auditing * Income Tax

109 - 2611 Pauline Street Abbotsford. BC V2S 3S2 Telephone: 604-853-4707 Fax: 604-853-9288

Basis for Qualified Conclusion

In common with many not-for-profit organizations, British Columbia Agriculture in the Classroom Foundation derives revenue from fundraising activities, the completeness of which is not susceptible to me obtaining evidence I considered necessary for the purpose of the review. Accordingly, the evidence obtained of these revenues was limited to the amounts recorded in the records of British Columbia Agriculture in the Classroom Foundation. Therefore, I was unable to determine whether any adjustments might have been found necessary with respect to fundraising revenue, excess of revenue over expenses, and cash flows from operations for the years ended December 31, 2018 and 2017, current assets as at December 31, 2018 and 2017 and net assets as at January 1 and December 31 for both the 2018 and 2017 year ends. My conclusion on the financial statements as at and for the year ended December 31, 2017 was modified accordingly because of the possible effects of this limitation in scope.

Qualified Conclusion

Based on my review, except for the possible effects of the matter described in the Basis for Qualified Conclusion, nothing has come to my attention that causes me to believe that the financial statements do not present fairly, in all material respects, the financial position of British Columbia Agriculture in the Classroom Foundation as at December 31, 2018, and results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Kenneth A. Forcier CPA Inc. Chartered Professional Accountant

Abbotsford, British Columbia April 10, 2019

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF FINANCIAL POSITION

(Unaudited)

As at December 31, 2018

			<u>2018</u>		<u>2017</u>
	ASSETS				
CURRENT Cash and Cash Equivalents (Note 3) Accounts Receivable GST Refundable Inventory (Note 4) Prepaid Expense		\$	4,176,738 14,901 28,246 24,067 3,177 4,247,129	\$	5,989,395 10,944 24,845 30,147 4,481 6,059,812
LONG TERM					
Capital Assets (Note 5)		_	946	_	1,269
		\$ _	4,248,075	\$_	6,061,081
	LIABILITIES				
CURRENT					
Accounts Payable and Accrued Liabilities Unearned Revenue (Note 6)		\$	1,243,322 1,965,177	\$	825,938 4,242,533
		_	3,208,499	_	5,068,471
	NET ASSETS				
NET ASSETS					
Capital Asset Fund Unrestricted Net Assets		_	946 1,038,630	_	1,269 991,341
			1,039,576	_	992,610
		\$_	4,248,075	\$	6,061,081
Approved by the Board					

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA. Inc.

AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF OPERATIONS

(Unaudited)

For the year ended December 31, 2018

	<u>2018</u>	<u>2017</u>
RECEIPTS		
Donations	126,811	108,650
Program Revenue and Other (Schedule 1)	257,947	257,721
Program Sponsorships and Grants (Schedule 2)	60,958	78,247
Interest	93,357	74,007
Resource Sales		1,260
	539,073	519,885
EXPENDITURES	22.244	42.220
Advertising and Promotion	33,244	43,329
Conference and Meetings	4,293	4,306
Contracts and Wages	283,885	291,953
Insurance	3,705	3,648
Office and Miscellaneous	5,921	7,205
Professional Fees	6,150	6,150
Resources Development and Printing	14,046	55
Travel	4,059	3,619
Programs - Other (Schedule 3)	136,481	161,100
	491,784	521,365
SURPLUS (SHORTFALL) OF RECEIPTS OVER EXPENDITURES	\$47,289	\$(1,480)

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF CHANGES IN NET ASSETS

(Unaudited)

For the year ended December 31, 2018

	Capital set Fund	<u>U</u>	nrestricted		<u>2018</u>		<u>2017</u>
BALANCE, beginning of year	\$ 1,269	\$	991,341	\$	992,610	\$	994,531
Surplus (Shortfall) of revenue over expenditures: Transfer from unrestricted:	-		47,289		47,289		(1,480)
Amortization	 (323)	_		_	(323)	_	(441)
SURPLUS, end of the year	\$ 946	\$	1,038,630	\$	1,039,576	\$	992,610

Kenneth A. Forcier CPA. Inc.

AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF CASH FLOWS

(Unaudited)

December 31, 2018

	<u>2018</u>	<u>2017</u>		
Cash Provided by Operating Activities Net surplus (Shortfall)	\$ <u>47,289</u>	\$(1,480)		
Changes in non-cash working capital: Accounts Receivable GST Recoverable Inventory Accounts Payable and Accrued Liabilities Unearned Revenue Prepaid Expense	$\begin{array}{c} (3,956) \\ (3,401) \\ 6,084 \\ 417,380 \\ (2,277,356) \\ \hline 1,303 \\ \hline (1,859,946) \end{array}$	6,031 2,772 5,322 32,053 (386,533) (464) (340,819)		
Decrease in cash and cash equivalents Cash and cash equivalents, beginning of year	(1,812,657) 5,989,395	(342,299) 6,331,694		
Cash and cash equivalents, end of year	\$ <u>4,176,738</u>	\$ <u>5,989,395</u>		

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA. Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

(Unaudited)

December 31, 2018

1. PURPOSES OF THE ORGANIZATION

British Columbia Agriculture in the Classroom Foundation is a non-profit organization and was incorporated under the *Society Act* of British Columbia on August 9, 1999. The foundation is a charity registered under section 149(1)(i) of the *Income Tax Act* and is therefore not subject to taxation.

The purposes of the foundation are:

- to promote an awareness and understanding of sustainable agriculture and food systems in B.C. Schools;
- to enable students to make informed decisions about food choices, food safety, the importance of our own supply of food and other agriculture products as well as the protection of B.C.'s agriculture resources;
- to foster awareness of careers to be found in agriculture and food systems;
- to attract funding for the research, development and implementation of programs to meet the above stated purposes of the society;
- to provide classroom ready resource material and activities on the agri-food system which can be integrated into the existing school curriculum;
- to provide in-service professional development on the agri-food system for British Columbia teachers; and
- to establish a clearing house of agri-food system resources for classroom teachers.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the foundation are in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). Outlined below are those policies considered particularly significant.

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

(a) FUND ACCOUNTING

The Foundation follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. This program reports unrestricted resources and restricted operating grants.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Foundation's Capital Assets.

(b) INVENTORY

Inventory, which is comprised of publication materials held for distribution, is valued at the lower of cost or replacement cost.

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA. Inc.

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

(Unaudited)

December 31, 2018

(c) USE OF ESTIMATES

When preparing financial statements in accordance with ASNPO, the Foundation makes estimates and assumptions relating to:

- Reported amounts of revenues and expenses;
- Reported amounts of assets and liabilities; and
- Disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that I believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of assets, impairment of long-lived assets and deferred operating grants.

Amortization is based on the estimated useful lives of property, plant and equipment. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in the periods in which they became known.

(d) REVENUE RECOGNITION

Restricted contributions are recognized as revenue in the year when related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

(e) CONTRIBUTED GOODS

Products having a fair market value \$137,479 (2017 - \$153,127) have been donated to the foundation for use in their programs by the following organizations: BC Cattlemen's Association, BC Chicken Marketing Board, BC Cranberry Marketing Commission, BC Dairy Association, BC Egg Marketing Board, BC Fresh, BC Frozen Foods Ltd., BC Hot House Foods Inc., BC Pork Producers Association, BC Raspberry Growers Association, BC Salmon Farmers Association, BC Shellfish Growers Association, BC Strawberry Growers Association, BC Tree Fruits Cooperative, BC Turkey Farmers, Creekside Hothouse Ltd., Golden Valley Foods, Highline Mushrooms, Houweling's Tomatoes, Nature's Touch Frozen Foods (West), Ocean Spray of Canada, Snowcrest Frozen Foods, South Alder Farms, Sunrise Farms, Van Eekelen Enterprises, Versa Cold Logistics Services, Windset Farms, Alberta Canola Producers Commission, Thomas Haney Secondary School, Sofina Foods, Johnston's Pork, Gelderman Farms, Evergreen Herbs, Fresh Direct Produce Ltd, Saputo Dairy Products, Rogers Foods Ltd., Save On Foods, Select Mortgage, Ravens Craft Beer, Foamers Folly's, Singletree Winery, Harker's Organics, Mt. Lehman Winery, Seaside Pearl Farmgate Winery, Vista D'oro Farms and Winery, Rustic Roots Ltd., Van Noort Bulb Co Ltd., Richmond Secondary School, W&A Farms.

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA. Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

(Unaudited)

December 31, 2018

(f) FINANCIAL INSTRUMENTS

The Foundation uses risk management to monitor and manage its risk arising from financial instruments. These risks include credit risk, interest rate risk and market risk.

The Foundation does not use any derivative financial instruments to mitigate these risks.

Credit risk

Credit risks arise from two sources; cash and cash equivalents and accounts receivable. Cash and cash equivalents are deposited with reputable, major financial institutions to limit the credit risk exposure. The credit risk from parties not paying accounts receivable is not considered to be significant.

Interest rate risk

The Foundation is exposed to interest rate risk with respect to cash equivalents. Changes in interest rates can affect the fair value of investments and the cash flows related to interest income and expense.

Liquidity risk

Liquidity risk exposure is dependent on the receipt of funds from Provincial Government grants and other sources to enable the Foundation to pay its liabilities as they become due.

Market risk

In my opinion, the Foundation is not exposed to any significant market risk.

(g) CAPITAL ASSETS

Capital Assets are recorded at cost. Amortization has been calculated using the following methods and rates as follows, except in the year of acquisition when one half of the rate is used. No amortization is applied in the year of disposal.

Displays and fixtures
Computer equipment
Equipment

20% diminishing balance
30% diminishing balance
20% diminishing balance

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA. Inc.

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

(Unaudited)

December 31, 2018

3. CASH AND CASH EQUIVALENTS

		<u>2018</u>		<u>2017</u>
Canadian Western Bank business savings account, bearing interest at 1.30%	\$	722	\$	713
Canadian Western Bank operating account, bearing interest at 2.30%		3,176,016		4,988,682
Canadian Western Bank GIC, bearing interest at 2.425% maturing May 17, 2019 Canadian Western Bank GIC, bearing interest at 1.385%		1,000,000		-
maturing April 21, 2018			_	1,000,000
	\$	4,176,738	\$_	5,989,395

4. INVENTORY

	<u>2018</u>	<u>2017</u>
BCSFVNP	\$ 5,665 \$	7,939
Alfalfabet Book	7,660	10,370
Take a Bite of B.C.	879	2,547
Other	 9,863	9,291
	\$ 24,067 \$	30,147

5. CAPITAL ASSETS

		Acc	<u>cumulated</u>	Net	Net
	Cost	Der	<u>oreciation</u>	<u>2018</u>	<u>2017</u>
Computer equipment	\$ 21,179	\$	20,695	\$ 484	\$ 690
Displays and fixtures	4,207		4,160	47	60
Equipment	 4,299		3,884	 415	 519
	\$ 29,685	\$	28,739	\$ 946	\$ 1,269

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

(Unaudited)

December 31, 2018

6. UNEARNED REVENUE

Unearned revenue relates to certain funding received during the year that, in the opinion of the directors is attributable as income in a subsequent year. The funds will be used to deliver the BCSFVNP.

7. CONTRACTUAL OBLIGATION

The foundation is committed to a premises lease in the approximate amount of \$3,140 per month until August 31, 2019.

8. ECONOMIC DEPENDENCE

The foundation received the majority of its funding from the Province of British Columbia and is therefore economically dependant on continued funding in order to ensure ongoing delivery of certain of its programs.

9. CORRESPONDING FIGURES

Prior year figures have been reclassified to agree with current year presentation.

AGRICULTURE IN THE CLASSROOM FOUNDATION

(Unaudited)

For the year ended December 31, 2018

SCHEDULE I - BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM

	<u>2018</u>	<u>2017</u>		
REVENUE				
BCSFVNP	\$ 4,515,073	\$ 4,502,021		
Fresh to you BC School Fundraiser	\$ 41,996	\$ <u>51,055</u>		
	4,557,069	4,553,076		
EXPENDITURES				
PROGRAM - BCSFVNP				
Product and Primary Distribution	2 451 626	2 520 202		
Product and Primary Distribution Carrier Costs	2,451,626 582,491	2,520,292 623,362		
Program Materials	42,390	46,266		
PAC Funding and Training	1,750	(500)		
Salaries and Training	207,462	226,533		
Program Office and Administration	60,618	60,005		
Computer Programming	44,033	43,273		
Special Projects Fresh to You BC School Fundraiser	13,114 40,320	2,050 45,946		
Fridge Grants	19,672	19,397		
Program Evaluation	78,403	308		
PHABC		10,000		
	3,541,879	3,596,932		
	<u> </u>	3,390,932		
PROGRAM - MILK				
Product and Primary Distribution	698,951	633,469		
Carrier Costs	54,010	63,151		
Computer Programming	3,263	1,803		
Program materials	1,019			
	757,243	698,423		
	4,299,122	4,295,355		
BCAITC ADMINISTRATION FEE	\$257,947	\$257,721		

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

(Unaudited)

For the year ended December 31, 2018

SCHEDULE 2 - SCHEDULE OF PROGRAM SPONSORSHIPS AND GRANTS

	<u>2018</u>	<u>2017</u>
RECEIPTS		
Alfalfabet Book	444	368
Planting a Promise	_	50
Spuds in Tubs	11,160	9,069
Summer Institute Sponsor	2,172	1,197
Take a Bite of BC	32,146	41,713
Grant	15,036	25,850
	\$ <u>60,958</u> \$	78,247

AGRICULTURE IN THE CLASSROOM FOUNDATION

(Unaudited)

For the year ended December 31, 2018

SCHEDULE 3 - SCHEDULE OF OTHER PROGRAMS

	<u>2018</u>	<u>2017</u>
EXPENDITURES		
PROGRAMS - OTHER		
Ag Literacy Week / BC 4-H	\$ 4,000	\$ -
Pencil Patch	2,607	8,753
Regional Science Fair Awards	1,000	1,000
Planting a Promise	6,781	4,191
Spuds in Tubs	28,339	32,663
Summer Institute	11,596	10,316
Take a Bite of BC	59,471	70,823
Teacher Workshops	4,891	3,476
The Harvest Bin Project	1,486	6,159
Trial Program Initiatives	 16,310	 23,719
	\$ 136,481	\$ 161,100

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA. Inc.



THANK YOU TO OUR DONORS IN ANNUAL GIVING 2018

Grand Champions \$10,000+



























Champions \$5,000+

BC Chicken Growers' Association | Harker's Organics | Donna & Steven Jack | Kathleen Zimmerman | BC Tree Fruits | Alpine Garden Club of BC | Atchelitz Women's Institute

Red Ribbon Donors \$1,000+

Dr. Norma Senn | C. Botkin Enterprises Ltd. | Andreas Dolberg | Bill Weismiller | Pat Tonn | Douglas & Margaret Sampson/Semiahmoo Suffolks | Doug & Sheila Rogers | BC Broiler Hatching Egg Commission

Blue Ribbon Donors \$2,500+

Sydney Massey | Gerry Kasten | Walter & Elsie Goerzen | The Co-operators | Sarah & David Ryall | BC Provincial Employee Community Service Fund

White Ribbon Donors \$500+

HR Architects | Golden View Farm Ltd. | Leslie McConnell | Katherine Webster

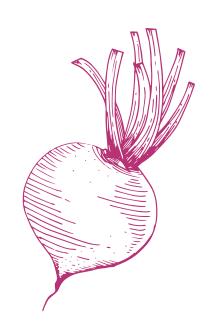
Green Ribbon Donors \$50+

Rose Gate Dairy Farms Ltd

Special Gifts

Schmidt Foundation | Vancity | Gerry Kokkelink | Canada Helps | Susan Broome | Erin Zabek | John Williams James | Ocean Spray Community Fund

Together we are making a difference for Agriculture



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