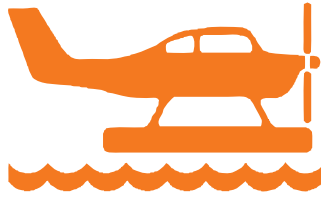
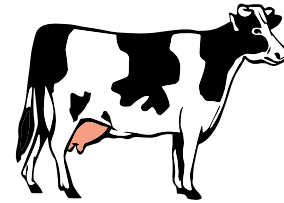


**8** PLANES & COMMERCIAL BARGES



GROWERS **520**

DAIRY PRODUCERS



**500**



**97** GROCERY STORES



**49** CROSS DOCKS & SUPPLIERS/PROCESSORS



MILK SERVINGS **83,091**

**8.0**  
million servings  
**BC SFVNP**  
**+ MILK**



PROFESSIONAL DRIVERS **159**



FERRIES **17**



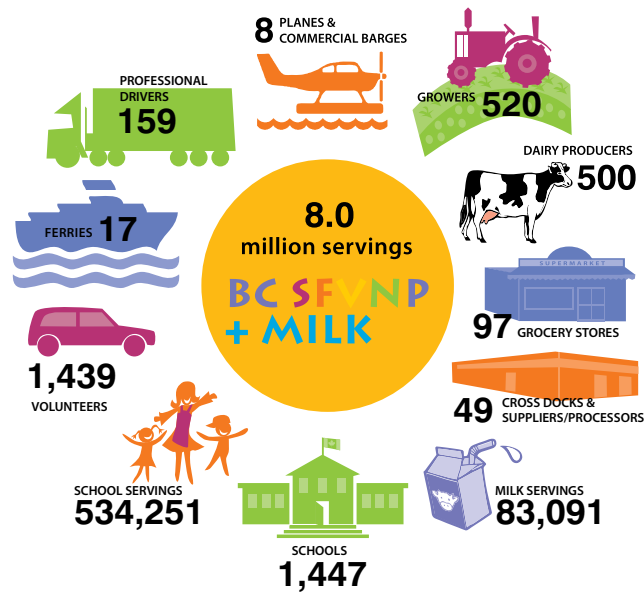
**1,439**  
VOLUNTEERS



SCHOOL SERVINGS **534,251**



SCHOOLS **1,447**



For the 2014 Annual Report we chose the theme of "Working Together" as our cover. As a non profit working together with our partners is essential in order to bring our programs to BC teachers and their students. We couldn't do it without all of you!

# table of contents

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Our Mission	■	<b>5</b>
Report from the President	■	<b>6</b>
Executive Director Report	■	<b>8</b>
Board of Directors	■	<b>11</b>
Working Together	■	<b>12</b>
Human Resources and Administration	■	<b>15</b>
Reaching Out	■	<b>17</b>
Our Donors	■	<b>32</b>
Financial Statements	■	<b>35</b>
Notes to Financial Statements	■	<b>37</b>
Telling Our Story	■	<b>52</b>
Summary	■	<b>53</b>



**"WORKING TO BRING BC'S AGRICULTURE TO OUR STUDENTS"**

THE BC AGRICULTURE IN THE CLASSROOM FOUNDATION IS A REGISTERED CHARITY #89172 0161 R001 WHOSE PURPOSE IS:

**TO PROMOTE** THE VALUE OF AGRICULTURE, SUSTAINABLE FOOD SYSTEMS AND THE PROTECTION OF BC'S AGRICULTURAL RESOURCE BASE TO OUR EDUCATORS, STUDENTS AND SOCIETY

**TO PROVIDE** EDUCATORS AND STUDENTS WITH QUALITY EDUCATIONAL RESOURCES, PROGRAMS AND OTHER AGRICULTURAL INFORMATION THAT HIGHLIGHT AGRICULTURE AS AN IMPORTANT PART OF OUR ECONOMY, HEALTH AND WAY OF LIFE

**TO ENABLE** STUDENTS TO MAKE INFORMED DECISIONS ABOUT FOOD CHOICES, FOOD SAFETY, AND THE IMPORTANCE OF LOCAL SUPPLIES OF FOOD AND OTHER AGRICULTURAL PRODUCTS

**TO PARTNER** WITH THE EDUCATION, AGRICULTURE, HEALTH AND BUSINESS COMMUNITIES TO DEVELOP, IMPLEMENT AND EVALUATE QUALITY INITIATIVES

**TO BUILD** THE RELATIONSHIP BETWEEN BCAITC AND ITS STAKEHOLDERS TO ACCOMPLISH THE PURPOSE OF THE FOUNDATION

**TO PROMOTE** CAREERS IN AGRICULTURE AS A VIABLE AND DESIRABLE CAREER CHOICE

# report from the president

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## Presidents Report - April 2015

Having completed yet another exciting and productive year, the BC Agriculture in the Classroom Foundation continues to be the "go to" organization in the province for building the connection between agriculture, healthy eating and our children.

As a well-respected and stable organization, I believe that its recognition is due in part to the makeup and depth of experience on our volunteer board which provides the necessary governance and oversight. Our bylaws provide for representation from each of the sectors in which we operate: agriculture, education and health. Consequently we have farmers, teachers and dietitians as well as other agribusiness leaders giving their time and expertise.

What motivates us to give this commitment? In my case, as a former greenhouse vegetable producer, I look back to my experience 10 years ago when Lindsay persuaded me to make a presentation: "Let's Look at Tomatoes" to a group of high school chef instructors. The effect of sharing my story was so uplifting. I could see that the teachers, enthused with their new knowledge, could have a real impact on their students' awareness and understanding of how their food is grown. Shortly after I was invited to join the board; I was unsure exactly how I could contribute, but as I became more familiar with the workings of the Foundation I found that I had business skills which I could share to support the Foundation as it went through such incredible growth over the last 10 years.

All of our board members bring their own unique set of skills and are equally passionate about the work we do and I thank them and their generous employers for their continued commitment. Every year we say goodbye to some of our friends around the table and welcome new ones. In 2014 Don Field, our agri-business representative, decided that part-time retirement was so good that he wanted to make it a full-time occupation! Gurinder Cheema took a leave of absence from the board to work directly with BCAITC in the new role of Education Specialist.

In Don's place we welcomed Sharon Eistetter, Senior District Director, Farm Credit Canada, to the board. Sharon brings a wealth of experience in business management and replaced Don as chair of our Human Resource committee.

It is the staff of BCAITC that really makes this organization so successful; their willingness and ability to take on new challenges while taking care of the day to day business is our strength. Thanks to Lindsay Babineau, our Executive Director and all the staff for our continued successes.

Respectfully Submitted,

Sarah Ryall  
*BCAITC President*





# executive director's report

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## Executive Director's Report

BC Agriculture in the Classroom Foundation AGM – April 2015

Since 1997 I have been working for the BC Agriculture in the Classroom Foundation. Eighteen years later I find myself writing my final report as I will head off to retirement in 2015. I started as a Project Coordinator – I am leaving as the founding Executive Director.

I have grown both professionally and personally along with the Foundation. Together with many volunteer Board members we have carefully and strategically made the organization what it is today.

As an educator I have been able to take the skills that I learned at school and apply them to our learning resources and our programs. I have been able to share my passion for agriculture with teachers and students throughout British Columbia and for that I am very grateful.

In 2004 we started to build the BC School Fruit and Vegetable Nutritional Program. In 2015 we will be celebrating 10 years of its success. The BCSFVNP as well as Take a Bite of BC and Spuds in Tubs are perfect examples of how building programs that work in harmony with the strengths of our partners is key.

The agriculture community may be small but it is full dedicated people who love to work and are up to any challenge. As such I have called this year's annual report, "Working Together" with the hope of showing you that it has taken a community – a community of producers, retailers, wholesalers, professional drivers, government employees, volunteer Board Members and dedicated staff to make this Foundation what it is today.



I know that Ag in the Classroom has a bright future and that I leave it in good hands. The Board is strong and will continue to be so under the leadership of Sarah Ryall. I know that the staff are strong and will thrive under new leadership with my successor. I know that agriculture will continue to be a valuable partner in the movement to bring healthy food to schools.

I thank everyone for your guidance, support and friendship. Please know that I will miss all that is Ag in the Classroom.

Respectfully submitted,

Lindsay Babineau B.Ed.,  
*Executive Director*





Board of Directors from left to right: Top row - Andre Solymosi, Pat Tonn, Marie Baars, Lindsay Babineau, Sharon Eistetter, Iain Sutherland, Joe Massie. Bottom row - Estelle Dufresne, Gurinder Cheema, John Munro, Sarah Ryall, Sydney Massey.

# board of directors

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## EXECUTIVE

### PRESIDENT

**Sarah Ryall, B.Sc. (Hons)**  
Producer - Delta

### VICE PRESIDENT

**Joe Massie B.Sc., B.Ed., M.E.T.**  
Teacher SD #33 - Chilliwack

### TREASURER

**Andre Solymosi M.B.A., B.Sc.**  
Solex Business Solutions - Vancouver

### SECRETARY

**Gurinder Cheema BA., B.Ed.**  
Teacher SD #34 - Abbotsford  
Cheema Farms - Abbotsford

## DIRECTORS

**Marie Baars, Dairy Farmer - Chilliwack**

**Estelle Dufresne R.D.**  
Projects That Excel - Vancouver

**Sharon Eistetter P.Ag.**  
Farm Credit Canada - Abbotsford

**Sydney Massey M.P.H., R.D.**  
Registered Dietician  
BC Dairy Association - Burnaby

**John Munro BSc., BEd.**  
Teacher SD #34 - Abbotsford

**Iain Sutherland P.Ag., CCA**  
Bank of Montreal - Chilliwack

**Pat Tonn B.H.Ec. ,B.Ed.**  
Youth Development  
BC Ministry of Agriculture - Abbotsford

# working together

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The Ministry of Health on a tour at Windset Farms - from left to right: Sarah Ryall, Matt Herman, Brenda Kent, Lisa Forster-Coull, Jeff Newell, Lindsay Babineau, Kathy Cassels.

## Working together is the reason BCAITC works

It all starts with an idea. An idea that can only come to life with everyone working together. The reason we've been able to bring so many partners together is our ability to fit into the food system that's already working.

Every single one of our partners helps keep the Foundation running — they all believe in what we do, and they go the extra mile to make it happen. It may be cliché, but it's the truth -It takes all of us in agriculture to keep BCAITC moving forward.

## Our Board

10 volunteers who keep us on track with our strategic plan.

## Our ED

Provides the vision to take our organization to new heights.

## Our Staff

Taking care of day to day operations to make our programs come to life.

## Farmers and Growers

Providing the quality product we need.

## Distribution

Our drivers and volunteers who deliver the products and supplies to our teachers.

## Processors

Making sure the product is safe for all of our BC students.

## Government and Annual Giving Partners

Providing funds to keep us operating.

## Volunteers

They are the additional pieces that help when we need it the most.





BCATC staff from left to right: Michelle Fripps, Lindsay Babineau, Laura McKenzie, Gurinder Cheema, Emma Sweeney, Glenda Johnston, Carla McBeth

# human resources and administration

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The BC Agriculture in the Classroom Foundation is administered by its Executive Director Lindsay Babineau, B.Ed.

Emma Sweeney holds the title of Communications Coordinator and Head Gardener of the Pencil Patch.

Both Lindsay and Emma have offices located in the Abbotsford Agriculture Centre.

Michelle Fripps took on new responsibility as Lead Program Coordinator and Logistics for the BC School Fruit and Vegetable Nutritional Program and Take a Bite of BC.

In 2013 Laura McKenzie began courses to complete her Associate Certificates in Applied Database Administration and Design and Applied Web Development. As a result of her course work, Laura has also taken on new responsibilities as the Foundation's IT and Infrastructure Manager.

Carla McBeth joined the Foundation in the fall of 2014. Carla works with Michelle as a Logistics Coordinator and is also the lead coordinator for the Fresh to You fundraiser.

Glenda Johnston is the Program Coordinator for Spuds in Tubs, the Pencil Patch, Planting a Promise and the Summer Institute.

Trevor Randle – Chef Instructor from Maple Ridge Secondary – joined the team as the BCAITC Celebrity Chef, taking the Take a Bite of BC message to public events. Chef Randle joined Chef Daniel Lesnes to cook up a storm for 30 teachers at the Summer Institute.

Nicole Dickson is the book keeper for the Foundation. Nicole works closely with the President, Treasurer and Executive Director.

Nathan Hampson of Stratum Systems administers the website and provides support service to it and to our computer systems.

Michela Sorrentino of hermani and sorrentino design located on Salt Spring Island has taken on most of the graphic design for the Foundation. Carol Watterson works with Michela to complete the Scoops, Double Scoops and Milk Scoops for the BCSFVNP+Milk.



# human resources and administration

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continued...

Ken Forcier of Kenneth A Forcier CGA Inc. of Abbotsford completed the Review Engagement for 2014 and subsequently provided the Foundation's financial statements.

Barbara Adams of HR Architects works with the Foundation Board and staff on Strategic Planning, Board Governance and Human Resources.



Planting A Promise  
[aitc.ca/bc](http://aitc.ca/bc)



Spuds in Tubs  
[aitc.ca/bc](http://aitc.ca/bc)





## BC School Fruit & Vegetable Nutritional Program

The BCSFVNP continues to impact the lives of over 490,000 students in BC. It's encouraging to know our enrollment has almost reached the point of saturation. This year, staff diligently called the few remaining schools yet to be on the program, gaining another 46 Public and 4 First Nations schools for September 2014 engagement. Building on the "4 pillars" set out in the strategic plan, we sought to improve the communication with schools in remote locations. Staff identified 94 schools which we had heard little from. We phoned and spoke to school staff and volunteers, seeking to understand the special conditions they experience because of their geography. We also encouraged them to take advantage of the resources we can provide, and to remind them of the easy on-line Feedback log sheet reporting system.

## +MILK

The deliveries of Milk continue to prove a success in K-2 classrooms. Now in over 750 classrooms there has been an abundance of feedback from schools reporting on how popular the milk is with their students.

In 2014 we completed A Cow's Tale (+MILK Scoops), a series of information sheets designed as a classroom resource to introduce primary students to the wonderful world of milk and dairy farming. A Cow's Tale follows the days in the life of a calf named Please on a fictional family-run BC dairy farm called Cowsville Farm. With each chapter students discover, along with Please, all about where milk comes from, dairy cows, how cows produce milk, other foods we make from milk, and the many activities and jobs on a dairy farm. Each chapter finishes with an experiment, engaging learning game, or a seasonal craft (using their empty +Milk plastic serving cups) called 'Drink up and Reuse It'.

Respectfully Submitted,

Laura McKenzie and Michelle Fripps,  
*IT Manager and Logistics*



## Fresh to You Fundraiser

Project purpose: The purpose of the project is to provide greater access to locally grown fruits and vegetable in BC schools through a simple and effective fundraising alternative.

The project launched in the Spring of 2014 with an email to BCSFVNP participants requesting interested schools to submit an “expression of interest” form. In November, 2014, a total of 127 schools submitted a response and after an intense evaluation, it was determined that AITC could access and support a total of 116 schools for the initial launch. After receiving the acceptance letter, 10 schools chose to opt out due to a change in staff or lack of volunteers. Fundraising and product distribution will conclude in the Spring of 2015.

## Carla McBeth – Our New Coordinator for BCSFVNP+Milk and Fresh to You

I started with BCAITC in November of 2014. I oversee the logistics of the BCSFVNP for Territory B which includes all BC Schools outside of the lower mainland and Vancouver Island. I act as the liaison between the contracted/volunteer drivers and the school coordinators. I also respond to the daily logs submitted by coordinators with feedback about the product and service they receive.

Finally, I have also acquired a new project for AITC, the Fresh to You Fundraiser. Taking the lead on this project will have me closely involved with the project’s overall success.

Respectfully Submitted,

Carla McBeth,  
*Program Coordinator*



## Program Partners

Atlin Lake Trading Post	Houweling's Tomatoes	Shop Easy/Tumbler Ridge
Bandstra Transportation	IGA Madeira Park	South Alder Farms
Bayview Market	Inland Air	Tamarac Fresh Cut Foods
BCfresh	Island Foods	Texada Transfer
BC Hot House Foods Inc.	Lady Rose Ferry	Tilthski Transport
BC Ministry of Agriculture	Lilloet Country Store	Tofino Co-Op
BC Ministry of Education	Lulua Transport	Uchuck Vessel
BC Ministry of Health	Mayne Island Transport	Watson Lake Super A Foods
BC Tree Fruits	Millennium Pacific Greenhouses Ltd.	Windset Farms
Cayuse Flats G.P./Nickoli Cartage	Nanaimo Cold Storage	
Chris Harder	North Island Transport	
Community Nutritionists of BC	Northern Thunderbird Air	
Corilair Charters Ltd.	Novex Couriers	
Dacota Freight	Overwaitea Food Group	
Daystar Grocer	Pacific Coastal Air	
Direct Organics Plus	Papason Trucking Ltd.	
Dynamex Canada Ltd.	Pemberton Valley Supermarket	
Ed's Country Store	R&B Trucking – Victoria	
First Nations Health Authority	Salt Spring Freight	
Fresh Direct Produce Ltd.	Saputo Dairy Products Canada G.P.	
Great West/Uchuck Vessel	Saturna Island Grocer	
Greenhouses Ltd.	Shearwater Marine & Grocer	
Greyhound Courier Express	Shop Easy/Hagensborg Mercantile Ltd.	
Harker's Organics		



*“We love this Program. This is a small school so the program works very well. We have classes take turns handing out the produce. The students love this.”*

*— Falkland Elementary*

*“Nothing to improve on! You guys are perfect. We really appreciate all the “touches” and great communication that you always do”*

*— Bridge Lake Elementary*



## TAKE A BITE OF BC

2014 was a pivotal year for the Take a Bite of BC Program. We began the change from an alternating registration policy to an ongoing enrollment system. In other words, in the past a school would be on the program for one year, then off the next. However, to improve the momentum and impact of the Take a Bite of BC Program, we began the process of identifying 30 top Chef Instructors who have consistently shown deep commitment to our initiatives and promoting our objectives to their students. These goals include building awareness of the importance of farms to their community, offering hands-on experience and insights while working with the products, and gaining an appreciation of BC's fresh bounty. Take a Bite of BC continues to make a lasting impression on the Culinary Arts Students in the secondary schools.

Respectfully Submitted,

Michelle Fripps,  
*Program Coordinator*

## Distribution Funding Donated By

Fraser Valley Cole Crop Growers' Association  
Fraser Valley Peas, Bush Beans and Corn Growers' Association  
Fraser Valley Strawberry Growers' Association  
Metro Vancouver Regional District's Agricultural Advisory Committee  
Processing Vegetable Industry Development Fund  
Raspberry Industry Development Council  
VersaCold



## Product Donated By

Alberta Canola Producers Commission	Creekside Hothouse Ltd.
All Seasons Mushrooms	Evergreen Herbs
BC Agriculture in the Classroom Foundation	Golden Valley Foods
BC Cattlemen's Association	Houweling's Tomatoes
BC Chicken Marketing Board	Kitchen Pick Living Herbs
BC Cranberry Marketing Commission	Lucerne Foods
BC Dairy Association	Ocean Spray
BC Egg Marketing Board	Prairie Mushrooms
BC Hot House Foods	Snowcrest Foods Ltd.
BC Pork Producers' Association	Sunrise Poultry Processors
BC Salmon Farmers' Association/ Marine Harvest	Van Eekelen Enterprises Ltd.
BC Tree Fruits	Windset Farms
BC Turkey Marketing Board	

## Product Purchased From

BCfresh	Hallmark Poultry
Bergen Farms / Triple Crown Packers	Johnston Packers
Birchwood Dairy	Moonstruck Organic Cheese Inc.
Davis Meats	Richardson's Nutrition
Driediger Farms	Village Cheese Co.

## Distribution of Product Supplied By

VersaCold



**SPUDS IN TUBS** - Our largest enrollment to date for this program will see 320 classrooms growing Spuds in Tubs. This very popular program saw an increase of 30% over last year. Our valuable partnerships with 17 garden centers makes it possible to bring this program to 65 communities in BC. If past harvest numbers can predict this year's crop numbers, we can expect the schools to harvest over 80,000 spuds this year. Special thanks goes out to W&A Farms who provide the seed potatoes each year. Their generous donation is greatly appreciated.

**Planting A Promise** – In 2014 we offered teachers in the Spuds in Tubs program an opportunity to grow daffodils on school property. The response was so well received that we have now increased the program registration by 50%. There will be 4,500 daffodils blooming in school yards from Vancouver Island to as far north as Chetwynd. The new partnership with Van Noort Bulbs is proving to be a great addition to the program.

**Pencil Patch Garden** – Our Pencil Patch program is undergoing some exciting changes this year. We will continue to offer four classrooms the opportunity to plant, maintain and harvest the garden but plans are being made to have classrooms from K-12 experience the garden from fence post to fence post in self-guided tours.

Respectfully Submitted,

Glenda Johnston,  
*Program Coordinator*



**Planting A Promise**  
aitc.ca/bc



## Program Partners

### Spuds in Tubs

Art Knapp's Plantland - Courtenay  
Brighthouse Elementary  
Buckerfields - Abbotsford  
Buckerfields - Duncan  
Buckerfields - Nanaimo  
Buckerfield's - Parksville  
Buckerfield's - Saanich  
Buckerfield's - Salmon Arm  
Buckerfield's - West Kelowna  
Buckerfields Country Stores  
Canadian Nursery Landscape Association (CNLA)  
CY Grower Supplies Ltd.  
David Hunter Garden Center  
Dykhof Nurseries Ltd.  
GardenWorks at Lougheed  
GardenWorks at Mandeville  
Greyhound Courier Express  
Grow and Gather  
Langley Fundamental  
Minter Country Garden  
Phoenix Perrenial  
Sticks 'N Stones Nursery  
Windermere Secondary

### Planting a Promise

Art Knapp's Plantland  
Buckerfield's  
Buckerfield's ~ Abbotsford  
Buckerfield's ~ Duncan  
Buckerfield's ~ Nanaimo  
Buckerfield's ~ Parksville  
Buckerfield's ~ Saanich  
Buckerfield's ~ W Kelowna  
David Hunter Garden Center  
Dykhof Nurseries Ltd.  
GardenWorks at Mandeville  
"GardenWorks" - North Burnaby  
Grow and Gather  
Minter Country Garden  
Phoenix Perennial  
Sticks/'N Stones Nursery  
Van Noort Bulbs

### The Pencil Patch

Abbotsford Community Foundation  
Abbotsford Community Garden  
All Seasons Garden Centre  
Buckerfield's  
City of Abbotsford  
School District #34 Abbotsford  
Lucerne Foods  
Net Zero Waste  
The Kiwanis Club of Abbotsford  
Western Grounds Maintenance



*“Once again, Spuds was an amazing experience for our students that filled them with wonder, excitement and laid the foundation for deep learning to occur in an authentic environment.”*

*—Mika Livingston, Donald E. McKay Elementary, Richmond BC*

*“This was the second best day of my life!”*

*—Grade 3 student on a visit to the Pencil Patch*

**Summer Institute** - The course for 2014 started off with a bang, when our original venue, Maan Farms burned down the week before. After some frantic phone calls we were able to secure South Aldor Church, which proved to be a great alternate location.

The course was a great success for 2014, with tours throughout the Fraser Valley and delicious food prepared by Chefs Trevor Randle and Daniel Lesnes.

**Science Fair Awards** – 11 Regional Agriculture in the Classroom Science Fair Awards for 2014 were offered through the Science Fair Foundation of BC. Titles from the winners included, Hydroponics vs. Soil, The Best Way to Decay and Are You Chicken?

**Outstanding Teacher Awards** – This year the Foundation recognized Joe Massie of Sardis Secondary as the Outstanding Teacher of the Year for his dedication to to all things agriculture.



## Education Specialist

My role as the Education Specialist this year was multifaceted; addressing the current and future needs of existing programs and resources, developing new programs and resources, and then connecting educators across BC to these important educational tools.

While conducting an in-house Gap Analysis, I identified a number of changes that could be made to existing materials and programs that would be more succinct with the 2015 Curriculum Drafts. I also identified areas where these materials could be adjusted to meet the diverse learning needs of our children as well as expanded to include more participants.

I found that the key to visibility and promotion of food literacy and agriculture education within the schools beyond our major programs was teacher outreach. Throughout the year, I led numerous Professional Development Day workshops for teachers around the province and student teachers in university Faculty of Education programs. I also started a bi-monthly email mail out to over 1,200 teachers, relaying information about agriculture related themes, unit plans, and events in their communities. These outreach initiatives led to an increase of activity on our website including direct downloads of existing resources and increase of mail order requests.

As co-instructor of the 2014 Summer Institute, a 3 credit course offered in partnership with UBC, I was able to directly connect with a variety of educators including elementary, middle and secondary school teachers, special Ed teachers, and even a local physician. Through this course, participants explored practical ways to integrate concepts related to food production and consumption, food safety, agricultural issues, and sustainability across the curriculum at all grade levels. Further, these resources were taken back into their classrooms where they helped raise agricultural awareness and understanding of the food system among their students.

I found “Working to bring BC’s Agriculture to our students” to be quite a rewarding experience; working alongside the staff on expanding programs, brainstorming with other agriculture partners on educational projects, and sharing research and practical agricultural concepts with teachers across the province.

Respectfully Submitted,

Gurinder Cheema,  
*Education Specialist*









*I have NEVER had classes so interested in being creative with what Take a Bite delivers. This has given me the chance to link class theory with the reality of where local foods come from and the people who do the work to get it here.*

*—Chef Regan, Sir Charles Tupper Secondary (Vancouver)*



*The farmers are creating a great quality product and we are so grateful for these people for supporting our programs. It makes me proud to live in BC.*

*—Chef Roodenrys, Semiahmoo (White Rock)*

# our donors

---

*"Supporting local is one of the Overwaitea Food Group's number one priorities and we're proud to have programs in place such as the BC School Fruit and Vegetable Nutritional Program to help ensure that our schools are able to provide kids with access to healthy breakfasts and snacks as well as equipping them with the knowledge they need to make better nutrition choices in the future"*

*—Darrell Jones, Overwaitea Food Group*

*"Working with the staff of Ag in the Classroom has been an amazing partnership. Their enthusiasm and dedication to agriculture and working towards educating young people in our industry has been a rewarding and exciting experience."*

*—Bill Zylmans, W&A Farms*

The Board of Directors of

## BC Agriculture in the Classroom



Thank You to our Partners  
in Annual Giving for 2014

### Grand Champions \$10,000+

BC Ministry of Agriculture  
BC Cranberry Marketing Commission  
BC Dairy Association  
BC Greenhouse Growers' Association  
BC Potato & Vegetable Growers  
BC Turkey Marketing Board  
BC Youth in Agriculture Foundation  
Bill & Sandra Zylmans/W&A Farms Inc.  
John van Dongen  
Save-on-Foods  
Overwaitea Foods  
Cooper's Foods  
PriceSmart Foods  
Saputo Dairy Products Canada G.P.

### Champions \$5,000+

BC Hothouse Foods Inc.  
Ecotex Healthcare Linen Service Inc.  
Farm Credit Canada  
Ken Forcier CGA Inc.

### Special Gift

Clean Farms Inc.

### Blue Ribbon Partners \$2,500+

Atchelitz Women's Institute  
BC Tree Fruits  
Lindsay & Lindsay Babineau  
RBC Foundation  
Sydney Massey

### Red Ribbon Partners \$1,000+

BC Provincial Employee Community Service Fund  
Dr. Norma Senn  
Fraser Valley Cole Crop Growers' Association  
Harkers Organics  
Sarah & David Ryall  
Walter & Elsie Goerzen

### White Ribbon Partners \$500+

Bill Weismiller  
C Botkin Enterprises Ltd.  
Doug & Sheila Rogers  
Douglas & Margaret Sampson/Semiahmoo Suffolks  
Pat Tonn

### Green Ribbon Partners \$50+

Emma Sweeney  
Henry & Grace Wiens  
Hermani + Sorrentino Design

*Together we are  
making a difference  
for agriculture.*







Summer Institute 2014 - A happy teacher

# financial statements



## counting our beans





**BRITISH COLUMBIA AGRICULTURE  
IN THE CLASSROOM FOUNDATION**

**FINANCIAL STATEMENTS**

Unaudited - See Review Engagement Report

**DECEMBER 31, 2014**

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**December 31, 2014**

**Index to the financial statements**

**Review Engagement Report**

**Financial Statements**

Statement of financial position

Statement of operations

Statement of changes in net assets

Statement of cash flows

Notes to financial statements

Schedule I - Schedule of program sponsorships and grants

Schedule 2 - Schedule of programs

# KENNETH A. FORCIER, C.G.A. INC.

CERTIFIED GENERAL ACCOUNTANT

*Accounting \* Auditing \* Income Tax*

109 - 2611 Pauline Street  
Abbotsford. BC V2S 3S2

Telephone: 604-853-4707  
Fax: 604-853-9288

## REVIEW ENGAGEMENT REPORT

To the members of:  
British Columbia Agriculture in the Classroom Foundation

I have reviewed the statement of financial position of the British Columbia Agriculture in the Classroom Foundation as at December 31, 2014 and the statements of operations, changes in net assets and cash flows for the year then ended. My review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to me by the foundation.

A review does not constitute an audit and consequently I do not express an audit opinion on these financial statements.

Based on my review, nothing has come to my attention that causes me to believe that these financial statements are not, in all material respects, in accordance with Canadian accounting standards for not-for-profit organizations.



**Kenneth A. Forcier, CGA Inc.**  
**Certified General Accountant**

Abbotsford, B.C.  
April 20, 2015

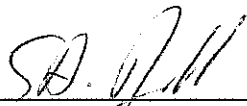
**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**


**STATEMENT OF FINANCIAL POSITION**  
 Unaudited - See Review Engagement Report

**As at December 31, 2014**

	<u>2014</u>	<u>2013</u>
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash and cash equivalents (Note 3)	\$ 7,938,027	\$ 8,327,086
Accounts Receivable	22,850	105,264
GST/HST Recoverable	29,644	40,930
Inventory (Note 2b)	45,747	47,687
Prepaid Expenses	<u>3,177</u>	<u>3,277</u>
	<u>8,039,445</u>	<u>8,524,244</u>
<b>LONG TERM</b>		
Capital Assets (Notes 2g, 5)	<u>3,144</u>	<u>2,452</u>
	<u>\$ 8,042,589</u>	<u>\$ 8,526,696</u>
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts Payable and Accrued Liabilities	\$ 320,117	\$ 781,221
Unearned Revenue (Note 6)	<u>6,830,177</u>	<u>6,806,211</u>
	<u>7,150,294</u>	<u>7,587,432</u>
<b>NET ASSETS</b>		
<b>NET ASSETS</b>		
Capital Asset Fund	1,631	2,452
Unrestricted Net Assets	<u>890,664</u>	<u>936,812</u>
	<u>892,295</u>	<u>939,264</u>
	<u>\$ 8,042,589</u>	<u>\$ 8,526,696</u>

Approved by the Board

 PRESIDENT

 Treasurer

*The accompanying notes are an integral part of these financial statements.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**STATEMENT OF OPERATIONS**  
 Unaudited - See Review Engagement Report

**For the year ended December 31, 2014**

	<u>2014</u>	<u>2013</u>
<b>RECEIPTS</b>		
Program Sponsorships and Grants (Schedule I)	\$ 34,103	\$ 17,189
Donations	57,226	55,378
Interest	95,009	97,046
Program Revenue - Administration fees	176,216	222,340
BCSFVNP	3,714,871	4,254,455
Resource Sales	<u>248</u>	<u>30</u>
	<u>4,077,673</u>	<u>4,646,438</u>
<b>EXPENDITURES</b>		
Advertising and promotion	34,195	39,773
Conferences and Meetings	3,288	3,058
Contracts and Wages	228,551	190,636
Insurance	3,623	3,530
Office and Miscellaneous	7,425	7,851
Professional Fees	7,150	7,150
Programs - Other (Schedule 2)	102,591	89,149
Programs - BCSFVNP (Schedule 2)	3,705,834	4,265,541
Resource Development and Printing	27,866	30,445
Travel	<u>3,298</u>	<u>4,299</u>
	<u>4,123,821</u>	<u>4,641,432</u>
<b>SURPLUS (SHORTFALL) OF RECEIPTS OVER EXPENDITURES</b>	<u>\$ (46,148)</u>	<u>\$ 5,006</u>

*The accompanying notes are an integral part of these financial statements.*

*Kenneth A. Forcier, CGA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**STATEMENT OF CHANGES IN NET ASSETS**  
 Unaudited - See Review Engagement Report

**For the year ended December 31, 2014**

	<u>Capital</u>				
	<u>Asset Fund</u>	<u>Unrestricted</u>	<u>2014</u>	<u>2013</u>	
<b>BALANCE, beginning of year</b>	\$ 2,452	\$ 936,812	\$ 939,264	\$ 935,056	
Surplus (Shortfall) of revenue over expenditures:	-	(46,148)	(46,148)	5,006	
Transfer from unrestricted:					
Amortization	691	-	691	(799)	
Purchase of capital assets	<u>(1,512)</u>	<u>-</u>	<u>(1,512)</u>	<u>-</u>	
<b>SURPLUS, end of the year</b>	<u>\$ 1,631</u>	<u>\$ 890,664</u>	<u>\$ 892,295</u>	<u>\$ 939,263</u>	

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*Kenneth A. Forcier, CGA, Inc.*



**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**STATEMENT OF CASH FLOWS**  
 Unaudited - See Review Engagement Report

**December 31, 2014**

	<u>2014</u>	<u>2013</u>
<b>Cash Provided by Operating Activities</b>		
Net surplus (Shortfall)	\$ <u>(46,148)</u>	\$ <u>5,006</u>
<b>Changes in non-cash working capital:</b>		
Accounts Receivable	82,414	(86,964)
GST Receivable	11,286	27,727
Inventories	1,940	(27,020)
Accounts Payable and Accrued Charges	(461,104)	83,065
Unearned Revenue	23,966	2,553,334
Prepays	<u>100</u>	<u>(2,177)</u>
	<u>(341,398)</u>	<u>2,547,965</u>
<b>Cash Flows used in Financing Activities</b>	<u>-</u>	<u>-</u>
<b>Cash from Investing Activities</b>		
Additions to property, plant and equipment	<u>(1,513)</u>	<u>-</u>
<b>Cash Flows used in Investing Activities</b>		
<b>Increase (decrease) in cash and cash equivalents</b>	(389,059)	2,552,971
<b>Cash and cash equivalents, beginning of year</b>	<u>8,327,086</u>	<u>5,774,115</u>
<b>Cash and cash equivalents, end of year</b>	<u>\$ 7,938,027</u>	<u>\$ 8,327,086</u>

*The accompanying notes are an integral part of these financial statements.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
Unaudited - See Review Engagement Report

**December 31, 2014**

**1. PURPOSES OF THE ORGANIZATION**

British Columbia Agriculture in the Classroom Foundation is a non-profit organization and was incorporated under the *Society Act* of British Columbia on August 9, 1999. The foundation is a charity registered under section 149(1)(i) of the *Income Tax Act* and is therefore not subject to taxation.

The purposes of the foundation are:

- to promote an awareness and understanding of sustainable agriculture and food systems in B.C. Schools;
- to enable students to make informed decisions about food choices, food safety, the importance of our own supply of food and other agriculture products as well as the protection of B.C.'s agriculture resources;
- to foster awareness of careers to be found in agriculture and food systems;
- to attract funding for the research, development and implementation of programs to meet the above stated purposes of the society;
- to provide classroom ready resource material and activities on the agri-food system which can be integrated into the existing school curriculum;
- to provide in-service professional development on the agri-food system for British Columbia teachers; and
- to establish a clearing house of agri-food system resources for classroom teachers.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies of the foundation are in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). Outlined below are those policies considered particularly significant.

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

**(a) FUND ACCOUNTING**

The Foundation follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. This program reports unrestricted resources and restricted operating grants.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Foundation's Capital Assets

**(b) INVENTORY**

Inventory, which is comprised of publication materials held for distribution, is valued at the lower of cost or replacement cost.

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*Kenneth A. Forcier, CGA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

Unaudited - See Review Engagement Report

**December 31, 2014**

**(c) USE OF ESTIMATES**

When preparing financial statements in accordance with ASNPO, the Foundation makes estimates and assumptions relating to:

- Reported amounts of revenues and expenses;
- Reported amounts of assets and liabilities; and
- Disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that I believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of assets, impairment of long-lived assets and deferred operating grants.

Amortization is based on the estimated useful lives of property, plant and equipment. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in the periods in which they became known.

**(d) REVENUE RECOGNITION**

Restricted contributions are recognized as revenue in the year when related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

**(e) CONTRIBUTED GOODS**

Products having a fair market value \$ 82,375 have been donated to the foundation for use in their programs by the following organizations: Alberta Canola Producers Commission, All Seasons Mushrooms, BC Cattleman's Association, BC Chicken Marketing Board, BC Dairy Association, BC Egg Marketing Board, BC Fresh, BC Pork Marketing Board, BC Raspberry Council, BC Salmon Farmers Association and Marine Harvest, BC Strawberry Council, BC Tree Fruits, BC Turkey Marketing Board and Sunrise Poultry, Creekside Hot House, Evergreen Herbs, Houweling's Tomatoes, Kitchen Picks, Lucerne Foods, Ocean Spray, Prairie Mushrooms, Snowcrest Foods Ltd., Van Eekelen Ent. Ltd., Versa Cold, Windset Farms, W&A Farms, NetWork Paper and Packaging, NetZero Waste.

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*Kenneth A. Forcier, CGA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

Unaudited - See Review Engagement Report

**December 31, 2014**

**(f) FINANCIAL INSTRUMENTS**

The Foundation uses risk management to monitor and manage its risk arising from financial instruments. These risks include credit risk, interest rate risk and market risk.

The Foundation does not use any derivative financial instruments to mitigate these risks.

**Credit risk**

Credit risks arise from two sources; cash and cash equivalents and accounts receivable. Cash and cash equivalents are deposited with reputable, major financial institutions to limit the credit risk exposure. The credit risk from parties not paying accounts receivable is not considered to be significant.

**Interest rate risk**

The Foundation is exposed to interest rate with respect to cash equivalents. Changes in interest rates can affect the fair value of investments and the cash flows related to interest income and expense.

**Liquidity risk**

Liquidity risk exposure is dependent on the receipt of funds from Provincial Government grants and other sources to enable the Foundation to pay its liabilities as they become due.

**Market risk**

In my opinion, the Foundation is not exposed to any significant market risk.

**(g) CAPITAL ASSETS**

Capital Assets are recorded at cost. Amortization has been calculated using the following methods and rates as follows, except in the year of acquisition when one half of the rate is used. No amortization is applied in the year of disposal.

Displays and fixtures	20% diminishing balance
Computer equipment	30% diminishing balance
Equipment	20% diminishing balance

*The accompanying notes are an integral part of these financial statements.*

*Kenneth A. Forcier. CGA. Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
 Unaudited - See Review Engagement Report

**December 31, 2014**

**3. CASH AND CASH EQUIVALENTS**

	<u>2014</u>	<u>2013</u>
Canadian Western Bank business savings account, bearing interest at 1.35%	\$ 2,005,158	\$ -
Canadian Western Bank operating account, bearing interest at 1.25%	1,770,086	5,213,143
TD Canada Trust Business Investor Account, non-interest bearing	-	1,028,148
HSBC Bank Canada current account, non-interest bearing	39,106	35,536
Canadian Western Bank GIC, bearing interest at 1.95%, maturing November 21, 2015	1,000,000	-
B2B Trust GIC, bearing interest at 1.96%, maturing August 5, 2016	100,795	100,869
Bank of Montreal GIC, bearing interest at 1.71% maturing August 5, 2015	201,387	-
Bank of Nova Scotia GIC, bearing interest at 1.80% maturing August 5, 2016	100,730	-
BMO Mortgage Corp GIC, bearing interest at 1.71% maturing August 5, 2015	201,387	-
Canadian Western Bank GIC, bearing interest at 1.80%, maturing August 2, 2014	-	151,116
Canadian Western Bank GIC, bearing interest at 1.70%, maturing August 5, 2016	103,219	100,832
Equitable Bank GIC, bearing interest at 1.75%, maturing August 5, 2015	100,709	-
Home Trust Company GIC, bearing interest at 1.90%, maturing August 5, 2015	100,770	151,179
Homequity Bank GIC, bearing interest at 2.0%, maturing August 5, 2014	-	100,827
HSBC Bank Canada GIC, bearing interest at 1.75%, maturing August 5, 2016	100,709	-
ICICI Bank Canada GIC, bearing interest at 1.82%, maturing August 5, 2014	-	100,753
Laurentian Bank GIC, bearing interest at 1.96%, maturing August 5, 2016	100,795	100,869

*The accompanying notes are an integral part of these financial statements.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
 Unaudited - See Review Engagement Report

**December 31, 2014**

**CASH AND CASH EQUIVALENTS (CON'T)**

	<u>2014</u>	<u>2013</u>
LBC Trust GIC, bearing interest at 1.96%, maturing August 5, 2016	100,795	100,869
Montreal Trust GIC, bearing interest at 1.50%, maturing August 5, 2015	100,608	-
National Bank GIC, bearing interest at 1.75%, maturing August 5, 2016	100,709	-
NatCan Trust GIC, bearing interest at 1.75%, maturing August 8, 2016	100,705	-
Pacific & Western GIC, bearing interest at 1.71%, maturing August 5, 2015	100,694	100,724
RBC 30 day cashable GIC, bearing interest at 1.4%, maturing August 5, 2015	502,838	538,436
RBC Mortgage GIC, bearing interest at 1.50%, maturing August 5, 2015	201,216	-
Royal Trust GIC, bearing interest at 1.50%, maturing August 5, 2015	100,608	-
Royal Bank GIC, bearing interest at 1.80%, maturing August 5, 2016	100,730	-
Royal Trust GIC, bearing interest at 1.80%, maturing August 5, 2016	100,730	-
Resmor Trust Company GIC, bearing interest at 2.15%, maturing August 5th, 2014	-	100,889
Tangerine Bank GIC, bearing interest at 1.75%, maturing August 5, 2016	100,710	-
Vancity Credit Union GIC, bearing interest at 1.70%, maturing August 5, 2015	<u>402,833</u>	<u>402,896</u>
	<u>\$ 7,938,027</u>	<u>\$ 8,327,086</u>

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**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
 Unaudited - See Review Engagement Report

**December 31, 2014**

**4. INVENTORY**

	<u>2014</u>	<u>2013</u>
BCSFVNP	\$ 9,995	\$ 4,347
Alfabet Book	3,299	27,730
Take a Bite of B.C.	4,971	5,742
Other	<u>27,482</u>	<u>9,868</u>
	<u>\$ 45,747</u>	<u>\$ 47,687</u>

**5. CAPITAL ASSETS**

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net 2014</u>	<u>Net 2013</u>
Computer equipment	\$ 21,179	\$ 19,166	\$ 2,013	\$ 1,039
Displays and fixtures	4,219	4,102	117	146
Equipment	<u>4,299</u>	<u>3,285</u>	<u>1,014</u>	<u>1,267</u>
	<u>\$ 29,697</u>	<u>\$ 26,553</u>	<u>\$ 3,144</u>	<u>\$ 2,452</u>

**6. UNEARNED REVENUE**

Unearned revenue relates to certain funding received during the year that, in the opinion of the directors is attributable as income in a subsequent year. The funds will be used to deliver the BCSFVNP.

**7. CONTRACTUAL OBLIGATION**

The foundation is committed to a premises lease in the approximate amount of \$2,598 per month until August 31, 2016.

**8. ECONOMIC DEPENDENCE**

The foundation received the majority of its funding from the Province of British Columbia and is therefore economically dependant on continued funding in order to ensure ongoing delivery of certain of its programs.

*The accompanying notes are an integral part of these financial statements.*

*Kenneth A. Forcier, CGA, Inc.*

# BRITISH COLUMBIA

## AGRICULTURE IN THE CLASSROOM FOUNDATION

### SCHEDULE I - SCHEDULE OF PROGRAM SPONSORSHIPS AND GRANTS

Unaudited - See Review Engagement Report

For the year ended December 31, 2014

	<u>2014</u>	<u>2013</u>
<b>RECEIPTS</b>		
Alfabet Book	640	3,459
Havest Bin Project	1,500	-
Planting a Promise	1,420	-
Spuds In Tubs	9,900	4,900
Take a Bite of BC	<u>20,643</u>	<u>8,830</u>
	\$ <u>34,103</u>	\$ <u>17,189</u>

*The accompanying notes are an integral part of these financial statements.*

*Kenneth A. Forcier, CGA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**SCHEDULE 2 - SCHEDULE OF PROGRAMS**  
 Unaudited - See Review Engagement Report

**For the year ended December 31, 2014**

	<u>2014</u>	<u>2013</u>
<b>EXPENDITURES</b>		
<b>PROGRAMS - OTHER</b>		
Abbotsford Community Garden	\$ 5,510	\$ 4,138
Chilliwack partnership	12,000	-
Agriculture Literacy Week	3,301	-
Donor Recognition and Fundraising	2,674	2,455
Bar K Ranch Tours	-	3,000
4H Educational Displays	5,401	5,832
National Initiatives	(4,000)	7,617
Planting a Promise	1,049	4,381
Regional Science Fair Awards	2,400	2,400
Spuds In Tubs	16,061	23,112
Summer Institute	9,513	10,251
Take a Bite of BC	<u>48,682</u>	<u>25,963</u>
	<u>\$ 102,591</u>	<u>\$ 89,149</u>

**PROGRAM - BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM**

AITC administration	\$ 176,216	\$ 222,340
Fresh to You BC School Fundraiser	\$ 44,594	\$ 11,087
Distribution	695,402	769,507
Evaluation	275	30,591
Information Material	66,225	129,403
Fridge Grants	76,456	79,112
Salad Bar Pilot	-	200,002
PAC Funding and Training	9,000	20,000
Product	2,214,417	2,456,715
Program Office and Administration	165,560	77,359
Wages and Benefits	<u>257,689</u>	<u>269,425</u>
	<u>\$ 3,705,834</u>	<u>\$ 4,265,541</u>

*The accompanying notes are an integral part of these financial statements.*

# telling our story

What better way to get the local food story out than through the students who work with it every day. In 2014 we held a photo contest through Twitter for our students on Take a Bite of BC as way to get them more engaged in the program. They tweeted photos of some of their culinary creations that showcased fresh donated product from our Take a Bite of BC partners. The featured photos are from the top three contest winners.



Angeline Santos @AngelineSantos · Oct 22  
From amazing to even better! Love @BCAgriteClass #TakeaBiteofBC #freshlocal #bcagriculture



SHREYA @shreymistry · Oct 22  
@BCAgriteClass #appreciateourlocal #october #freshlocal #bcagriculture #freshlocal #bcagriculture



Christian Joseph @CristianJ · Nov 27  
I didn't know what parsnips were until I made them into chips 🍟 @BCAgriteClass #bcagriculture #freshlocal #bcagriculture



*"Follow us on Facebook and Twitter"*



# summary

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The Board of Directors of the BC Agriculture in the Classroom Foundation is extremely grateful to the generous and ongoing support of all of our program partners and contributors.



Summer Institute 2014

"Working to Bring BC's Agriculture to our Students"

**BC**  
Agriculture  
in the Classroom  
Foundation

[aitc.ca/bc](http://aitc.ca/bc)